



Confederation of Indian Industry



International Trade Centre



Government of India



Republic of Uganda



एक्जिम बैंक
EXIM BANK
भारतीय निर्यात-आयात बैंक
EXPORT-IMPORT BANK OF INDIA

CII-EXIM Bank Regional Conclave on India and East Africa
Partners in Development
20 – 21 November 2017, Speke Resort and Conference Centre
Kampala, Uganda

Tentative Programme

DAY ZERO: SUNDAY, 19 NOVEMBER 2017

Sunday	Arrival of Delegates Registration Starts: Sunday Afternoon 1430 – 1700 hrs Venue: Majestic & Regal Room
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DAY ONE: MONDAY, 20 NOVEMBER 2017

0800 – 0930hrs	Registration continues Venue: Majestic & Regal Room
0915 hrs onwards	Delegates to be seated and Arrival of Dignitaries
0930 –1030 hrs Venue: Speke Ballroom	Inaugural Session: Partners in Development: Blending Business Synergies & Development Goals
	Session Focus: <ul style="list-style-type: none"> ➤ Dovetailing business promotion strategies with developmental goals of the region ➤ Mapping framework for win-win business partnership between India & East Africa ➤ Convergence of India’s East Africa Opportunity and East Africa’s India Opportunity ➤ Sharing of business practices and development experiences ➤ Harnessing trade and investment for promoting inclusive growth and people-centric development.
1025-1045	Inauguration of the Exhibition Venue: Victoria Ball Room
1045 – 1100	Networking Tea & Coffee Break

Knowledge Partner:



United Nations
Economic Commission for Africa

Supporting Partners :





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1100- 1230 hrs Venue: Speke Ball Room	Special Session “The East Africa Opportunity”
	Session Focus: <ul style="list-style-type: none"> ➤ Role of investment agencies ➤ Changing investment climate and ease of doing business ➤ Enabling frameworks and facilitating mechanisms ➤ Trade liberalisation ➤ New opportunities and focus sectors
1230 – 1400 hrs	NETWORKING LUNCH
1400 - 1515 hrs Venue: Speke Ball Room	Session I: African-Asian Cooperation on Project Opportunities
	Session Focus: <ul style="list-style-type: none"> ➤ Identifying trans-regional connectivity projects to integrate Asia and Africa ➤ Promoting Quality Infrastructure and sustainable business ventures ➤ Forging cross-country partnerships to promote Asia-Africa integration and development ➤ Alignment of Asia-Africa joint projects with Sustainable Development Goals (SDGs)
1515 - 1545 hrs	Networking Tea/ Coffee break
1545 – 1715 hrs Venue: Speke Ball Room	SESSION II: Role of Banking & Finance in Growth and Development
	Session Focus: <p>Financing constraint is stifling East Africa’s vibrant entrepreneurial eco-system. Similarly, large allocation is required to fund the infrastructure requirements in the region. The Development Finance Institutions)DFIs(contribute towards achieving twin goals of credit to industrial development, as well as core infrastructure development. The session will have representation from national DFIs such as IDB Capital)Kenya(, Ugandan Development Bank, who will discuss the role of DFIs in spurring industrial growth. The pan-African and regional institutions such as AfDB, EADB and KPDC will discuss about how they address the financing constraints in the region to create core infrastructure, and the Afreximbank and TDB will discuss on how to stimulate intra-regional trade growth in the region.</p>
1715 – 1845 hrs Venue: Speke Ball Room	Special Session with Ministers of EAC Partner States

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	Session Focus <ul style="list-style-type: none"> ➤ Role of government policies and frameworks in upscaling trade and investment ➤ Enhancing diplomatic and political outreach to promote two-way business opportunities ➤ Facilitation mechanisms for attracting Indian and Overseas Investment ➤ Reforming and fast-tracking governance and clearances
1100 – 1230 hrs	B2B Meetings to run Parallel to the Sessions
1400 - 1700 hrs	Venue: Ebony & Mahogany
1900 hrs onwards	Networking Dinner & Cultural Program

DAY TWO: TUESDAY, 21 NOVEMBER 2017

0900 – 1000 hrs Venue: Speke Ball Room	Session III: Agriculture & Food Processing Sector: Role of Private Sector in Building Sustainable Agribusiness in Africa
	Session Focus: The agriculture & food-processing panel will include private and public-sector leaders from India and East Africa. Panelists' will discuss opportunities and challenges in African agriculture and deliberate on how Indian know how and investment can be used to build vibrant and sustainable agribusinesses in Africa focusing on the following key themes: <ul style="list-style-type: none"> ➤ Lessons that East Africa can learn from India's experience in increasing agricultural production and value addition. ➤ What East African governments and the business sector can do to attract Indian investment in agribusiness value addition
1000 – 1130 hrs Venue: Speke Ball Room	SESSION IV: Building Infrastructure Bridge: Transport, Rail, Road, Airport, Water Infrastructure & Affordable Housing

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	<p>Session Focus:</p> <ul style="list-style-type: none"> ➤ Ways and mechanisms to overcome infrastructure barriers in both soft and hard infrastructure ➤ Core competencies of Indian companies in infrastructure sector ➤ Identification of viable infrastructure projects for Indian involvement and investment ➤ Innovative mechanisms for financing of infrastructure and connectivity projects, including the role of development banks and Indian Lines of Credit ➤ Forging cross-country partnerships to promote infrastructure upgrade
1130 -1145 hrs	Networking Tea & Coffee Break
1145 - 1300hrs Venue: Speke Ball Room	Session V: Transforming Manufacturing & Moving up the Value Chain (Focus Sectors – Energy, Oil, Gas & Minerals, Automobiles, Leather & Textiles)
	<p>Session Focus:</p> <ul style="list-style-type: none"> ➤ Forging and expanding manufacturing tie-ups and collaboration across the spectrum ➤ Promoting green energy partnerships and role of International Solar Alliance ➤ Customised manufacturing and products for African markets ➤ New opportunities in oil and gas exploration/petrochemicals ➤ Win-win manufacturing collaboration in leather and textiles
1300 - 1415 hrs Venue: Speke Ball Room	Session VI: Services and Knowledge Sector: Opportunities for Stronger Collaboration between India and East Africa (Focus Sectors: IT & Telecom, Health Care, Education & Skill Development and Tourism)
	<p>Session Focus:</p> <ul style="list-style-type: none"> ➤ Enhanced India-East Africa collaboration in unlocking the potential of services trade for growth and development ➤ India's core strengths in knowledge industries and avenues for partnerships in the region ➤ Harnessing demographic dividend for bolstering knowledge base ➤ Role of ITEC & private colleges/universities in education and skill development ➤ P2P for business: New opportunities in cultural industry tie-ups, entertainment and tourism
1415 - 1500 hrs	Networking Lunch
1500 – 1545 hrs Venue: Speke Ballroom	Valedictory Session

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1100 - 1245 hrs
1430 - 1700 hrs

B2B meetings will run parallel to the Sessions
Venue: Ebony & Mahogany

DAY THREE: WEDNESDAY, 22 NOVEMBER 2017

Departure from Kampala

Knowledge Partner:  United Nations
Economic Commission for Africa

Supporting Partners :

